

# Trade and Trade Services Business of the Year

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## Floyd Industries Pty Ltd

**THE** commitment and hard work of staff, and loyal customers, are key reasons behind Floyd Industries' dual award win, according to Robert Floyd.

The business was recognised as Trade and Trade Services Business of the Year and also won the Workplace Development Award.

"It is our staff's commitment to delivering results for our customers that makes the difference," Mr Floyd said of the business' win in the Trade and Trade Services category.

"We work in partnership with our customers, suppliers and a range of providers to ensure that we offer the latest technology to businesses to meet their needs.

"We have the unique advantage of having technical capacity in electrical, air conditioning, refrigeration, control systems and switchboard manufacturing that enables us to deliver the most

cost effective solutions for our customers.

"We are proud and honored to have been recognised in this area."

Mr Floyd said their business's emphasis on working with people helped lead to its win in the Workforce Development category.

"We have a strong emphasis on recruiting the right people into our business, and we have a strong commitment to training and development, having trained more than 35 apprentices over 39 years.

"In developing our workforce plans, we look at what our customers' needs are, and what are the emerging issues in industry which then informs what skills and training we need to undertake.

"We love being a part of our local community, and providing young people with the opportunities to undertake and excel in a range of trades."



### TRADE AND TRADE SERVICES BUSINESS OF THE YEAR:

**Christine Haddrick and Andrew Withers from ATEL Ausnac and Robert Floyd from Floyd Industries.**



## JUDGE'S COMMENTS

Floyd Industries stood out with its approach to business planning, which includes a constant two year out view of the business and the demands which will be made of it, thus enabling them to develop concepts for complete solutions to customers' problems before the customer knows they need it. Most impressive.



**FLOYD INDUSTRIES**  
PTY LTD

## How we can save your business money

- **Utilising off peak power.**
  - o **Brown Brothers Winery** Air-conditioning utilises 75% of its energy to operate from off peak power.
- **Utilising power more effectively.**
  - o **Mawson's Glenrowan Quarry** - we have reduced their energy consumption across the plant by 17%.
- **Utilising energy efficient equipment.**
  - o **Benalla Rural City** - we have reduced their gas bill at the Aquatic Centre by 29%.
- **Effective maintenance programs for your plant and equipment.**
  - o Effective Maintenance Programs can reduce breakdowns, extend the life of equipment, increase the efficiency and subsequently reduce the operating costs.
- **Effective monitoring of plant and equipment.**
  - o **Supermarkets** -we have installed electronic monitoring to assist in the early detection of problems that are likely to result in costly breakdowns, potential stock losses and interruption to business sales.
- **By protecting business owners and building occupiers through essential service maintenance programs required to comply with the Australian Standards.**
  - o **Wang Central Serviced Offices** and a range of government and local council sites - we conduct essential service maintenance programs.

Floyd Industries unique combination of electrical, air-conditioning and refrigeration, control systems expertise and switchboard manufacturing enable us to understand the overall needs of a business and deliver the most cost effective and efficient outcome for our customers.

Please ask an experienced team member about how Floyd Industries Pty Ltd can assist you to achieve results by calling (03) 5766 2377 or emailing : [contact@floydindustries.com.au](mailto:contact@floydindustries.com.au)



Trevor Gilbert Mawson's Quarry Manager (right) and Robert Floyd owner of Floyd Industries shaking hands after the successful upgrade of the secondary plant. Floyd Industries has worked in partnership with Mawson for over 38 years.

# Nº1

- ✓ Air conditioning
- ✓ Refrigeration
- ✓ Electrical services
- ✓ Switchboard manufacturing
- ✓ Technical services

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